Renewable Energy and Carbon Offsets Purchases and Sales Report

Just Energy Group Inc.

December 31, 2013
To the Board of Directors of
Just Energy Group Inc.

We have reviewed the Just Energy Group Inc. (“the Company”) Renewable Energy and Carbon Offsets Purchases and Sales Report as at December 31, 2013 calculated in accordance with the terms of the JustGreen, JustGreen Lifestyle, JustClean Ontario and JustGreen REC programs, which are generally described in Note 1. Our review was made in accordance with Canadian generally accepted standards for review engagements and, accordingly, consisted primarily of enquiry, analytical procedures and discussion related to information supplied to us by the Company.

A review does not constitute an audit and consequently, we do not express an audit opinion on this Renewable Energy and Carbon Offsets Purchases and Sales Report.

Based on our review, nothing has come to our attention that causes us to believe that the Renewable Energy and Carbon Offsets Purchases and Sales Report is not, in all material respects, in accordance with the terms of the JustGreen, JustGreen Lifestyle, JustClean Ontario and JustGreen REC programs.

Mississauga, Canada
May 7, 2014

Chartered Accountants
Licensed Public Accountants
Just Energy Group Inc.  
Renewable Energy and Carbon Offsets Purchases and Sales Report  
(Unaudited)  
December 31, 2013

Note 1

Just Energy Group Inc. (the “Company”) has implemented its JustGreen, JustGreen Lifestyle and JustClean Ontario programs, whereby its customers can choose to purchase units of green energy in the form of renewable energy certificates (“RECs”) or carbon offsets (also known as verified emission reductions – “VERs”) in an effort to reduce greenhouse gas emissions and global pollution levels. These programs are offered in a number of geographical regions in which the Company operates. When a customer purchases a unit of green energy, it creates a contractual obligation for the Company to purchase a supply of green energy at least equal to the demand created by the customer’s purchase. Renewable energy and carbon offsets purchases can be carried back or forward for a period of 12 months from the date of the customer’s purchase, on a commercially reasonable basis as per Company policy. Renewable energy and carbon offsets purchases are, on a best effort basis, from the region the customers purchased them, however they may be transferred from other North American-based sources, as per Company policy. In the current year, certain purchases were transferred between regions and 2012 vintage RECs were carried forward to fulfill demand in calendar year 2013.

JustGreen Power, the product for electricity customers, is offered as a fixed quantity of renewable energy certificates determined by the length of time these customers remain on the program, and as a variable quantity determined to be a selected proportion of the customer’s actual electricity consumption. The Company purchases 1,000 kWh of renewable energy certificates for each 1,000 kWh of JustGreen Power sold.

JustGreen Gas, the product for natural gas customers, is offered as a fixed quantity of carbon offsets determined by the length of time these customers remain on the program, and as a variable quantity determined to be a selected proportion of the estimated greenhouse gas emissions related to the customer’s actual natural gas consumption. The company purchases 5.3 metric tonnes of carbon offsets for each 1,000 therms of JustGreen Gas sold (or equivalent thereof).

Just Green Lifestyle, previously called JustClean for non-Ontario customers, is a product for customers that want to green their energy consumption without entering into an electricity or natural gas contract and is offered as a fixed quantity of carbon offsets both determined by the length of time these customers remain on the program and as a variable quantity determined by the number of carbon offsets that the customer wishes to purchase. The Company will purchase 1 metric tonne of carbon offsets for each carbon offsets sold. Effective May 10, 2012 JustClean Ontario contracts for existing JustClean Ontario customers were amended to only include carbon offsets and no REC obligations. In every other jurisdiction where JustGreen Lifestyle is being marketed, customers entering into a JustGreen Lifestyle contract can select between several different memberships: JustGreen Lifestyle Family Gold (24 tonnes of annual offsets), Family (12 tonnes of annual offsets), Metropolitan (6 tonnes of annual offsets), Academic (2 tonnes of annual offsets) and Home Essential (2 tonnes of annual offsets). JustGreen Lifestyle and its marketing partnerships also offer various ways for customers to purchase “micro-carbons” for $2 each. JustGreen Lifestyle Business Advantage started to be marketed to commercial customers in 2013. JustGreen Business Advantage can select between three different programs: Business Advantage Partner, Plus & Elite. Customers will receive 25, 50 and 100 tonnes of annual offsets, respectively. JustGreen Lifestyle is also used to donate offsets to offsets the carbon emissions of certain events throughout the year for marketing purposes.
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Note 1 (continued)

JustGreen REC is a REC-only, Green-e Energy Certified, 100% wind REC product. JustGreen REC was introduced in 2013 and marketed as a new product for customers requiring a Green-e certified product. Customers have the option to purchase REC quantities that correspond to 20% and up to 100% of their electricity use. 1 MWh of electricity corresponds to 1 REC.

The attached Renewable Energy Certificate and Carbon Offsets Purchases and Sales Report (the “Report”) summarizes the Company’s JustGreen Power, JustGreen Gas, JustGreen Lifestyle, JustClean Ontario and JustGreen REC sales to its customers (denoted as “Sales” in the Report) and the Company’s renewable energy certificate and carbon offsets purchases from its suppliers (denoted as “Purchases” in the Report) in accordance with this arrangement for the period from January 1, 2013 through December 31, 2013.